

# THE SUMMIT

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by Indagare

MEET OUR PARTNERS



North American Sales Manager | Auberge Safari

Adam Szymanski

*He/him/his*

Based in Phoenix, Arizona, USA

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**JOINED THEIR TEAM IN...** March 2025

**ORIGINALLY FROM...** Los Angeles, California, USA

**RECENTLY TRAVELED TO...** Brazil

**ON MY TRAVEL WISH LIST...** Bhutan

**FAVORITE FOOD...** Tacos

**FAVORITE BEVERAGE...** Coca-Cola

**INTERESTED IN...** Foreign Places

**MY HAPPY PLACE IS...** At home with my dog

**Indagare**

SALES SUMMIT 2026



Sales Manager | Janine Cifelli Representation

Adyson DiNatale

Based in Denver, Colorado, USA

adyson@janinecifelli.com | +1 262.716.4858

**JOINED THEIR TEAM IN...** December, 2024

**ORIGINALLY FROM...** Burlington, Wisconsin

**RECENTLY TRAVELED TO...** Vietnam

**ON MY TRAVEL WISH LIST...** Tanzania

**FAVORITE FOOD...** Italian

**FAVORITE BEVERAGE...** Spicy margarita

**INTERESTED IN...** Other cultures

**MY HAPPY PLACE IS...** In the mountains with my dogs!

**Indagare**

SALES SUMMIT 2026



Global Director of Sales & Marketing | AREV St. Tropez

Alex Lebrat

*He/him/his*

Based in Saint-Tropez, Var, France

[alebrat@arevcollection.com](mailto:alebrat@arevcollection.com) | +33 681154455

**JOINED THEIR TEAM IN...** February, 2024

**ORIGINALLY FROM...** Saint-Tropez, Var, France

**RECENTLY TRAVELED TO...** Brazil

**ON MY TRAVEL WISH LIST...** Orient Express train

**FAVORITE FOOD...** Any that makes you travel

**FAVORITE BEVERAGE...** Spicy mezcal margarita

**INTERESTED IN...** Travel, hospitality, IA

**MY HAPPY PLACE IS...** Home with my daughter

**Indagare**

SALES SUMMIT 2026





Senior Sales Manager | Aman New York

Alina Erb

*She/her/hers*

Based in New York, USA

aerb@aman.com | +1 917.287.9688

**JOINED THEIR TEAM IN...** November, 2024

**ORIGINALLY FROM...** New York, New York USA

**RECENTLY TRAVELED TO...** Barcelona

**ON MY TRAVEL WISH LIST...** Japan

**FAVORITE FOOD...** Sushi

**FAVORITE BEVERAGE...** Iced Tea

**INTERESTED IN...** Life and how to navigate it

**MY HAPPY PLACE IS...** Beach or with family

**Indagare**

SALES SUMMIT 2026



Sr. Regional Sales Manager | Rocco Forte Hotels, Italy

Andrea Ercoli

Based in Rome, Italy

aercoli@roccofortehotels.com | +393478211188

**JOINED THEIR TEAM IN...** January, 2025

**ORIGINALLY FROM...** Rome, Italy

**RECENTLY TRAVELED TO...** Rio De Janeiro

**ON MY TRAVEL WISH LIST...** Antarctic

**FAVORITE FOOD...** Pizza and supplì

**FAVORITE BEVERAGE...** Red Wine (Tignanello)

**INTERESTED IN...** New cultures

**MY HAPPY PLACE IS...** A barbeque at home with family  
and friends.... and red wine

**Indagare**

SALES SUMMIT 2026



Director | Asia Concierge

# Andreas Grosskinsky

Based in Sanur, Bali, Indonesia

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**JOINED THEIR TEAM IN...** 2022

**ORIGINALLY FROM...** Freiburg, Germany

**RECENTLY TRAVELED TO...** Rote Island, Indonesia

**ON MY TRAVEL WISH LIST...** going back to New Orleans

**FAVORITE FOOD...** Beef Rendang

**FAVORITE BEVERAGE...** a fresh coconut

**INTERESTED IN...** how to select your clients' next destination

**MY HAPPY PLACE IS...** at a calm beach side

**Indagare**

SALES SUMMIT 2026



Owner | Andy Swann Voyage

# Andy Swann

Based in Antibes, France

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**JOINED THEIR TEAM IN...** April 2016

**ORIGINALLY FROM...** Honiton ,Devon, UK

**RECENTLY TRAVELED TO...** Senegal

**ON MY TRAVEL WISH LIST...** Thailand

**FAVORITE FOOD...** Sushi

**FAVORITE BEVERAGE...** French pinot Noir

**INTERESTED IN...** Geopolitics

**MY HAPPY PLACE IS...** Bramall Lane

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Managing Director | Lush Experiences

Angel Mejia

*He/him/his*

Based in New York, New York, USA

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**JOINED THEIR TEAM IN...** January 2018

**ORIGINALLY FROM...** New York, NY

**RECENTLY TRAVELED TO...** Barbados

**ON MY TRAVEL WISH LIST...** Peru - Machu Pichu

**FAVORITE FOOD...** Italian

**FAVORITE BEVERAGE...** Lemonade

**INTERESTED IN...** Cultures

**MY HAPPY PLACE IS...** Dominican Republic - home

**Indagare**

SALES SUMMIT 2026



Global Sales Manager | Eleven Experience

Braden Urevick

Based in New York, New York, USA

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**JOINED THEIR TEAM IN...** September 2022

**ORIGINALLY FROM...** Knoxville, TN

**RECENTLY TRAVELED TO...** Malaysia

**ON MY TRAVEL WISH LIST...** Bhutan

**FAVORITE FOOD...** Tacos al pastor

**FAVORITE BEVERAGE...** Coffee

**INTERESTED IN...** Culture in remote places.

**MY HAPPY PLACE IS...** On a ridgeline!

**Indagare**

SALES SUMMIT 2026



Founder & Owner | Karoo Consulting

Brooke Berlin

*She/her/hers*

Based in Boulder, Colorado, USA

brooke@karooconsulting.com | +1 720.226.4545

**JOINED THEIR TEAM IN...** September 2015

**ORIGINALLY FROM...** Wantagh, NY, USA

**RECENTLY TRAVELED TO...** India Kenya South Africa

**ON MY TRAVEL WISH LIST...** Norway

**FAVORITE FOOD...** Salad

**FAVORITE BEVERAGE...** Red Wine

**INTERESTED IN...** Health & Wellness

**MY HAPPY PLACE IS...** On my yoga mat at home in  
Boulder

**Indagare**

SALES SUMMIT 2026



Account Director, Travel Trade, Eastern Region | The Leading  
Hotels of the World

**Bruno Bignozzi**

*He/him/his*

Based in New York, New York, USA

**Bbignozzi@lhw.com | +1 212.515.5684**

**JOINED THEIR TEAM IN...** October, 2022

**ORIGINALLY FROM...** New York, NY, USA

**RECENTLY TRAVELED TO...** Paraty, RJ, Brazil

**ON MY TRAVEL WISH LIST...** Sardinia, Italy

**FAVORITE FOOD...** Filet Mignon Parmegiana

**FAVORITE BEVERAGE...** Dirty Grey Goose Martini

**INTERESTED IN...** New restaurants and bars

**MY HAPPY PLACE IS...** The beach

**Indagare**

SALES SUMMIT 2026





Sales | Rebecca Recommends

# Carol Kennedy

*She/her/hers*

Based in S. Londonderry, Vermont, USA

[carol.kennedy@r-recommends.com](mailto:carol.kennedy@r-recommends.com) | +1 914.523.0807

**JOINED THEIR TEAM IN...** June 2016

**ORIGINALLY FROM...** S. Londonderry, VT USA

**RECENTLY TRAVELED TO...** Vienna

**ON MY TRAVEL WISH LIST...** Rwanda

**FAVORITE FOOD...** Tacos

**FAVORITE BEVERAGE...** Jalapeno Margarita

**INTERESTED IN...** Different cultures

**MY HAPPY PLACE IS...** Anywhere I can see either  
mountains or water

**Indagare**

SALES SUMMIT 2026



Founder | Carole Baden Luxury Hotels & Experiences

# Carole Baden

Based in New York, New York, USA

[carole@carolebadenhoteles.com](mailto:carole@carolebadenhoteles.com) | +1 917.583.6181

**JOINED THEIR TEAM IN...** January 2011

**ORIGINALLY FROM...** New York, New York USA

**RECENTLY TRAVELED TO...** Brazil

**ON MY TRAVEL WISH LIST...** Antarctica

**FAVORITE FOOD...** Mexican & Peruvian

**FAVORITE BEVERAGE...** kombucha/wine

**She/her/herseparate**

**INTERESTED IN...** indigenous cultures

**MY HAPPY PLACE IS...** Home - travel too much

**Indagare**

SALES SUMMIT 2026



Director of Sales & Marketing | Belvedere

# Caroline Sanders

*She/her/hers*

Based in Crested Butte, Colorado, USA

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**JOINED THEIR TEAM IN...** April, 2025

**ORIGINALLY FROM...** Philadelphia, PA, USA

**RECENTLY TRAVELED TO...** Islas Secas

**ON MY TRAVEL WISH LIST...** Raja Ampat

**FAVORITE FOOD...** Thai anything!

**FAVORITE BEVERAGE...** G&T

**INTERESTED IN...** Food, cultures, kickass women

**MY HAPPY PLACE IS...** Mountain biking in Crested Butte

**Indagare**

SALES SUMMIT 2026



Area Sales Director - EAST | Quark Expeditions

# Cher Allensworth

Based in New York, USA

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**JOINED THEIR TEAM IN...** October 2025

**ORIGINALLY FROM...** Chittenango, NY, USA

**RECENTLY TRAVELED TO...** Antarctica

**ON MY TRAVEL WISH LIST...** Thailand

**FAVORITE FOOD...** Curry

**FAVORITE BEVERAGE...** A fantastic cup of coffee

**INTERESTED IN...** History & Architecture,

**MY HAPPY PLACE IS...** Anywhere with my pup (Piper)

**Indagare**

SALES SUMMIT 2026



Sales Manager | Belmond Trains & Cruises.

# Claire Bergdoll

*She/her/hers*

Based in London, England

Claire.bergdoll@belmond.com | +44 7435918903

**JOINED THEIR TEAM IN...** February 2023

**ORIGINALLY FROM...** Colorado

**RECENTLY TRAVELED TO...** Scotland!

**ON MY TRAVEL WISH LIST...** India

**FAVORITE FOOD...** I love all food but sushi

**FAVORITE BEVERAGE...** White Burgundy

**INTERESTED IN...** Wine and travel

**MY HAPPY PLACE IS...** My moms house :)

**Indagare**

SALES SUMMIT 2026



Director of Sales, North America | dmAfrica

# Claire Eastwood

*She/her/hers*

Based in New York, USA

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**JOINED THEIR TEAM IN...** July 2012

**ORIGINALLY FROM...** Kenya

**RECENTLY TRAVELED TO...** Southern Tanzania

**ON MY TRAVEL WISH LIST...** Angola

**FAVORITE FOOD...** Curry

**FAVORITE BEVERAGE...** Tequila

**INTERESTED IN...** Birds!

**MY HAPPY PLACE IS...** Kenya!

**Indagare**

SALES SUMMIT 2026



Dir. of Sales & Marketing | Castiglione del Bosco Hotel

# Claudia Chimenti

*She/her/hers*

Based in Rome, Italy

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**JOINED THEIR TEAM IN...** February 2018

**ORIGINALLY FROM...** Rome Italy

**RECENTLY TRAVELED TO...** Sicily, Italy

**ON MY TRAVEL WISH LIST...** Korea.

**FAVORITE FOOD...** Pasta!

**FAVORITE BEVERAGE...** Spritz & Wine.

**INTERESTED IN...** Other people's stories.

**MY HAPPY PLACE IS...** Marche region - my summer home

**Indagare**

SALES SUMMIT 2026



CEO & Founder | dmAFRICA

Daniel Brown

*He/him/his*

Based in London, UK

daniel@dmafrica.com | +447813944960

**JOINED THEIR TEAM IN...** 1997

**ORIGINALLY FROM...** London, UK

**RECENTLY TRAVELED TO...** Botswana

**ON MY TRAVEL WISH LIST...** Angola

**FAVORITE FOOD...** Curry

**FAVORITE BEVERAGE...** Cold beer

**INTERESTED IN...** The ocean

**MY HAPPY PLACE IS...** Kenya/Masai Mara or the  
Seychelles

**Indagare**

SALES SUMMIT 2026





Founder | Smiling Albino

# Daniel “Dan” Fraser

Based in Bangkok, Thailand

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**JOINED THEIR TEAM IN...** 2000

**ORIGINALLY FROM...** Calgary, Canada

**RECENTLY TRAVELED TO...** Italy

**ON MY TRAVEL WISH LIST...** China

**FAVORITE FOOD...** steak

**FAVORITE BEVERAGE...** wine

**INTERESTED IN...** History

**MY HAPPY PLACE IS...** US Open Tennis

**Indagare**

SALES SUMMIT 2026



Founder & CEO | TempoVip DMC Portugal, Spain & Morocco

# Danilo Cerqueira

*He/him/his*

Based in Lisbon, Portugal

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**JOINED THEIR TEAM IN...** July 2005

**ORIGINALLY FROM...** Portugal

**RECENTLY TRAVELED TO...** Brazil

**ON MY TRAVEL WISH LIST...** Japan

**FAVORITE FOOD...** Good Food!

**FAVORITE BEVERAGE...** Red Wine

**INTERESTED IN...** the culture and Gastronomy

**MY HAPPY PLACE IS...** Baia, Brazil

**Indagare**

SALES SUMMIT 2026



CEO | ABSOLUTE SICILIA

Dario Ferrante

Based in Palermo, Sicily, Italy

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**JOINED THEIR TEAM IN...** January 2000

**ORIGINALLY FROM...** Palermo, Sicily, Italy

**RECENTLY TRAVELED TO...** Brazil

**ON MY TRAVEL WISH LIST...** LA for the Oscar night

**FAVORITE FOOD...** Italian, Indian,

**FAVORITE BEVERAGE...** Wine, Beer, Champagne

**INTERESTED IN...** Details on membership and how to join it

**MY HAPPY PLACE IS...** Favignana, Egadi islands, Sicily

**Indagare**

SALES SUMMIT 2026



Dir., Leisure Sales - Americas | Oberoi Hotels & Resorts

David Corke

Based in New York, New York, USA

david.corke@oberoigroup.com | +1 347.683.1243

**JOINED THEIR TEAM IN...** July 2023

**ORIGINALLY FROM...** New York, New York

**RECENTLY TRAVELED TO...** India

**ON MY TRAVEL WISH LIST...** Egypt

**FAVORITE FOOD...** Indian

**FAVORITE BEVERAGE...** Rye Bourbon

**INTERESTED IN...** Cuisine related to cultures

**MY HAPPY PLACE IS...** Making core memories with my  
Son and wife

**Indagare**

SALES SUMMIT 2026



Owner | Dominique Debay Collection

# Dominique Debay

Based in Miami, Florida, USA

[dominique@dominiquedebay.com](mailto:dominique@dominiquedebay.com) | +1 917.940.2407

**JOINED THEIR TEAM IN...** 2009

**ORIGINALLY FROM...** Miami, Florida, USA

**RECENTLY TRAVELED TO...** Faroe Islands

**ON MY TRAVEL WISH LIST...** Japan

**FAVORITE FOOD...** Caviar

**FAVORITE BEVERAGE...** Water

**INTERESTED IN...** All things related to the travel industry

**MY HAPPY PLACE IS...** Home

**Indagare**

SALES SUMMIT 2026



Owner | Insieme by Erin

# Erin Quinn Pirozzini

Based in Firenze, Italia

[erin@insiemebyerin.com](mailto:erin@insiemebyerin.com) | 39 366 3142541

**JOINED THEIR TEAM IN...** May 2021

**ORIGINALLY FROM...** Firenze, Italia

**RECENTLY TRAVELED TO...** Sardegna, Madrid...

**ON MY TRAVEL WISH LIST...** Africa

**FAVORITE FOOD...** Pizza

**FAVORITE BEVERAGE...** Tequila soda

**INTERESTED IN...** People, lives, new places.

**MY HAPPY PLACE IS...** Monterosso al mare

**Indagare**

SALES SUMMIT 2026



Sr Dir., Sales - Americas | Aman at Sea. Royal Portfolio

# Eugenio Genova

Based in Mexico City, Mexico

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**JOINED THEIR TEAM IN...** February 2026

**ORIGINALLY FROM...** Milan, Italy

**RECENTLY TRAVELED TO...** Miami, Florida

**ON MY TRAVEL WISH LIST...** Japan or Safari

**FAVORITE FOOD...** Avocado

**FAVORITE BEVERAGE...** Water

**INTERESTED IN...** Meditation

**MY HAPPY PLACE IS...** Bali, Indonesia

**Indagare**

SALES SUMMIT 2026



Director of Sales | Seez Travel

Eva Papadopoulou

*She/her/hers*

Based in Athens, Greece

[eva.papadopoulou@seeztravel.com](mailto:eva.papadopoulou@seeztravel.com) | +306957211392

**JOINED THEIR TEAM IN...** June 2019

**ORIGINALLY FROM...** Athens, Greece

**RECENTLY TRAVELED TO...** Miami

**ON MY TRAVEL WISH LIST...** Shanghai

**FAVORITE FOOD...** potatoes with eggs :)

**FAVORITE BEVERAGE...** Spicy Margarita

**INTERESTED IN...** stories behind boutique hotels & how travel preferences evolve across different markets and eras.

**MY HAPPY PLACE IS...** Koufonisia (small Greek island)

**Indagare**

SALES SUMMIT 2026





GLOBAL DOSM | Hotel Le Toiny and villas - St Barts

# Felipe Sandoval

Based in Saint Barths, Saint Barths, Saint Barts, France

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**JOINED THEIR TEAM IN...** ALL MY LIFE

**ORIGINALLY FROM...** bogota colombia

**RECENTLY TRAVELED TO...** Ams, NY, MIA, Colombia

**ON MY TRAVEL WISH LIST...** NZ

**FAVORITE FOOD...** steak

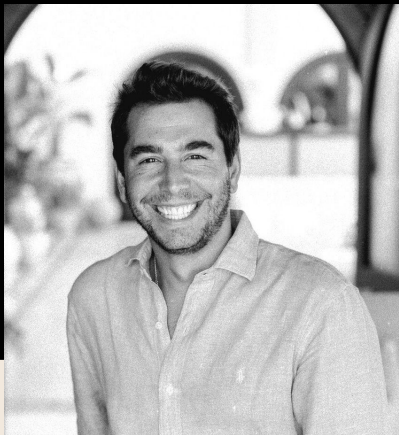
**FAVORITE BEVERAGE...** champagne

**INTERESTED IN...** Maths, airplanes

**MY HAPPY PLACE IS...** Villeta, my country house in  
Colombia

**Indagare**

SALES SUMMIT 2026



Divisional Dir. of Sales, Southern Europe & UK | Belmond

Francisco Coelho Pires de Sá

Teixeira

Based in Milano, Italia

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**JOINED THEIR TEAM IN...** January 2024

**ORIGINALLY FROM...** Portugal

**RECENTLY TRAVELED TO...** Portugal - Peniche

**ON MY TRAVEL WISH LIST...** Japan

**FAVORITE FOOD...** Duck rice.

**FAVORITE BEVERAGE...** gin tonic and beer

**INTERESTED IN...** -

**MY HAPPY PLACE IS...** Peniche & Nazare - Portugal

**Indagare**

SALES SUMMIT 2026



Dir. of Sales, Transient | Dorado Beach, A Ritz-Carlton Reserve

# Gavin Bailey

*He/him/his*

Based in Miami, Florida, USA

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**JOINED THEIR TEAM IN...** October 2009

**ORIGINALLY FROM...** Falmouth, Trelawny, Jamaica

**RECENTLY TRAVELED TO...** Austin, TX

**ON MY TRAVEL WISH LIST...** Thailand

**FAVORITE FOOD...** Jerk Chicken

**FAVORITE BEVERAGE...** Strawberry Daiquiri

**INTERESTED IN...** Food

**MY HAPPY PLACE IS...** At home with family

**Indagare**

SALES SUMMIT 2026



# Director of Sales, Product & Partnerships | Italy's Best Giampaolo “GP” Pirolì

Based in Rome, Italy

info@italysbestrome.com | +393335958232

**JOINED THEIR TEAM IN...** October 2022

**ORIGINALLY FROM...** Rome, Italy

**RECENTLY TRAVELED TO...** New York

**ON MY TRAVEL WISH LIST...** Sri Lanka

**FAVORITE FOOD...** Pizza

**FAVORITE BEVERAGE...** Beer

**INTERESTED IN...** new perspectives & emerging trends

**MY HAPPY PLACE IS...** the Sila, in the mountains of Calabria.

**Indagare**

SALES SUMMIT 2026



Director of Global Sales | Jumeirah Hotels

Gregg Nielsen

Based in New York, New York,, USA

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**JOINED THEIR TEAM IN...** April 2024

**ORIGINALLY FROM...** New York, New York, USA

**RECENTLY TRAVELED TO...** Mallorca

**ON MY TRAVEL WISH LIST...** Korea

**FAVORITE FOOD...** Pizza

**FAVORITE BEVERAGE...** Martini

**INTERESTED IN...** A new Language

**MY HAPPY PLACE IS...** Sitting on the Beach

**Indagare**

SALES SUMMIT 2026



Founder & CEO | Memories by Valberg

# Gudjon Valberg

*He/him/his*

Based in Reykjavik, Iceland

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**JOINED THEIR TEAM IN...** May 2021

**ORIGINALLY FROM...** Reykjavik, Iceland

**RECENTLY TRAVELED TO...** Thailand

**ON MY TRAVEL WISH LIST...** Hawaii

**FAVORITE FOOD...** Steak

**FAVORITE BEVERAGE...** Beer

**INTERESTED IN...** New cultures

**MY HAPPY PLACE IS...** With the family

**Indagare**

SALES SUMMIT 2026



Regional Dir. of Strategic Partnerships | TL Portfolio

# Guenevere Winter

*She/her/hers*

Based in New York, New York, USA

[guenevere@tlportfolio.com](mailto:guenevere@tlportfolio.com) | +1 516.476.0553

**JOINED THEIR TEAM IN...** June 2023

**ORIGINALLY FROM...** New York City

**RECENTLY TRAVELED TO...** Thailand, Taipei and HK

**ON MY TRAVEL WISH LIST...** Namibia

**FAVORITE FOOD...** Thai / Japanese

**FAVORITE BEVERAGE...** Sancerre

**INTERESTED IN...** Cultural Immersion

**MY HAPPY PLACE IS...** Home or traveling with my husband and sons. Top Favorite & one of a kind is Oman

**Indagare**

SALES SUMMIT 2026



Director of Sales North America | The Brando

# Haddy Wong

*She/her/hers*

Based in Toronto, Ontario, Canada

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**JOINED THEIR TEAM IN...** June 2023

**ORIGINALLY FROM...** Toronto, Ontario, Canada

**RECENTLY TRAVELED TO...** Andorra

**ON MY TRAVEL WISH LIST...** Bhutan

**FAVORITE FOOD...** pasta

**FAVORITE BEVERAGE...** dirty martini

**INTERESTED IN...** the less talked about places to travel to

**MY HAPPY PLACE IS...** where you can star gaze

**Indagare**

SALES SUMMIT 2026





Founder & CEO | Nubia Tours

# Haytham Atwan

*He/him/his*

Based in Cairo, Egypt

haythamatwan@nubia.tours | +201006682628

**JOINED THEIR TEAM IN...** January 2007

**ORIGINALLY FROM...** Cairo , Egypt

**RECENTLY TRAVELED TO...** Brazil

**ON MY TRAVEL WISH LIST...** China

**FAVORITE FOOD...** Grilled , Italian

**FAVORITE BEVERAGE...** Sparkling water , water

**INTERESTED IN...** New Destination

**MY HAPPY PLACE IS...** Egypt , Morocco , Italy

**Indagare**

SALES SUMMIT 2026



Sales Manager | French Side Travel

# Hunter Cowing

*He/him/his*

Based in Marseille, Provence-Alpes-Côte d'Azur, France

[hunter@frenchsidetravel.com](mailto:hunter@frenchsidetravel.com) | +33 7 69 27 52 74

**JOINED THEIR TEAM IN...** May 2023

**ORIGINALLY FROM...** Minneapolis, Minnesota, USA

**RECENTLY TRAVELED TO...** Mexico City

**ON MY TRAVEL WISH LIST...** Seoul

**FAVORITE FOOD...** Coconut Curry Tofu

**FAVORITE BEVERAGE...** French White Wine

**INTERESTED IN...** I love learning other languages, now I just need to pick my third to become fluent!

**MY HAPPY PLACE IS...** Anywhere on the Mediterranean!

**Indagare**

SALES SUMMIT 2026



Dir. of Sales, Leisure | The Ritz-Carlton, Grand Cayman

# Inessa Tsavaris

*She/her/hers*

Based in Miami, Florida, USA

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**JOINED THEIR TEAM IN...** July 2022

**ORIGINALLY FROM...** Miami

**RECENTLY TRAVELED TO...** Greece

**ON MY TRAVEL WISH LIST...** Japan

**FAVORITE FOOD...** Taikun restaurant- Japanese cuisine

**FAVORITE BEVERAGE...** The Ritz-Carlton, Grand Cayman

Pina Colada

**INTERESTED IN...** Local cultures

**MY HAPPY PLACE IS...** Home

**Indagare**

SALES SUMMIT 2026



North America Retail Manager | Wilderness

Iain McConachie

Based in Fort Collins, Colorado, USA

[iainm@wildernessdestinations.com](mailto:iainm@wildernessdestinations.com) | +1 203.399.2349

**JOINED THEIR TEAM IN...** April 2023

**ORIGINALLY FROM...** Scotland, UK

**RECENTLY TRAVELED TO...** Namibia

**ON MY TRAVEL WISH LIST...** Vietnam

**FAVORITE FOOD...** Pizza

**FAVORITE BEVERAGE...** Ginger Ale

**INTERESTED IN...** Political Geography

**MY HAPPY PLACE IS...** Mana Pools

**Indagare**

SALES SUMMIT 2026



Founder | Glove Travel

# Ivan Costa

Based in Buenos Aires, Argentina

ivan@glovetravel.com | +5491135958880

**JOINED THEIR TEAM IN...** 2016

**ORIGINALLY FROM...** Buenos Aires, Argentina

**RECENTLY TRAVELED TO...** Carmelo, Uruguay

**ON MY TRAVEL WISH LIST...** Rwanda

**FAVORITE FOOD...** Breaded meat with FF

**FAVORITE BEVERAGE...** Whiskey

**INTERESTED IN...** New lodging concepts

**MY HAPPY PLACE IS...** Quequen

## Indagare

SALES SUMMIT 2026



Sales Director | Seasonz Travel

# James Cavanagh

*He/him/his*

Based in Queenstown, New Zealand

jamesc@seasonz.co.nz | +64275091619

**JOINED THEIR TEAM IN...** December 2025  
**ORIGINALLY FROM...** Auckland, New Zealand  
**RECENTLY TRAVELED TO...** Greece  
**ON MY TRAVEL WISH LIST...** Argentina  
**FAVORITE FOOD...** Tacos!  
**FAVORITE BEVERAGE...** Martini  
**INTERESTED IN...** Enjoying learning languages  
**MY HAPPY PLACE IS...** On a Mountain - bike or skis

## Indagare

SALES SUMMIT 2026



Head of Sales | Great Plains Conservation

James Currie

Based in West Palm Beach, Florida, USA

[james@greatplainsconservation.com](mailto:james@greatplainsconservation.com) | +1 561.568.1742

**JOINED THEIR TEAM IN...** February 2021

**ORIGINALLY FROM...** Cape Town, South Africa

**RECENTLY TRAVELED TO...** Canada

**ON MY TRAVEL WISH LIST...** PNG

**FAVORITE FOOD...** South African pies!

**FAVORITE BEVERAGE...** Anything

**INTERESTED IN...** Wildlife

**MY HAPPY PLACE IS...** Pringle Bay South Africa

**Indagare**

SALES SUMMIT 2026



Dir. of Sales & Marketing | Amanvari, East Cape, Mexico

# Jana (Yana) Adamova

*She/her/hers*

Based in Los Angeles, California, USA

[jadamova@aman.com](mailto:jadamova@aman.com) | +52 624 191 0514

**JOINED THEIR TEAM IN...** January 2026

**ORIGINALLY FROM...** Los Angeles, CA

**RECENTLY TRAVELED TO...** Costa Rica

**ON MY TRAVEL WISH LIST...** Japan

**FAVORITE FOOD...** Italian & Sushi

**FAVORITE BEVERAGE...** Depends on the day

**INTERESTED IN...** New destinations

**MY HAPPY PLACE IS...** Anything in nature

**Indagare**

SALES SUMMIT 2026





Director, Global Sales | Mandarin Oriental

# Jennifer "Jen" Freire

*She/her/hers*

Based in New York, New York, USA

[jfreire@mohg.com](mailto:jfreire@mohg.com) | +1 646.881.8610

**JOINED THEIR TEAM IN...** January 2019

**ORIGINALLY FROM...** Portugal

**RECENTLY TRAVELED TO...** Switzerland!

**ON MY TRAVEL WISH LIST...** Thailand.

**FAVORITE FOOD...** Portuguese Italian Greek

**FAVORITE BEVERAGE...** Sparkling water

**INTERESTED IN...** A destination's history and cultural footprint

**MY HAPPY PLACE IS...** Portugal

**Indagare**

SALES SUMMIT 2026



Managing Partner | Queen of Clubs Luxury Lifestyle Services

# Jennifer Frusci Virgilio

Based in London, UK

JENNIFER@QOFCLUBS.COM | +33 7 63 33 43 58

**JOINED THEIR TEAM IN...** May 2013

**ORIGINALLY FROM...** I live in London, but from New York!

**RECENTLY TRAVELED TO...** Utah, St Moritz, Italy

**ON MY TRAVEL WISH LIST...** Iceland, Antarctica....

**FAVORITE FOOD...** Italian

**FAVORITE BEVERAGE...** Still water, or Champagne

**INTERESTED IN...** Anything new, love to explore

**MY HAPPY PLACE IS...** with family & friends

**Indagare**

SALES SUMMIT 2026



Group CIO, Botswana Director | Natural Selection

Jennifer Lalley

She/her/hers

Based in Maun, Botswana

Lalley@naturalselection.travel | +26773021484

**JOINED THEIR TEAM IN...** 2014

**ORIGINALLY FROM...** Syracuse, New York

**RECENTLY TRAVELED TO...** Namibia

**ON MY TRAVEL WISH LIST...** Nepal

**FAVORITE FOOD...** Mexican

**FAVORITE BEVERAGE...** French Champagne

**INTERESTED IN...** People's life stories

**MY HAPPY PLACE IS...** Nature

**Indagare**

SALES SUMMIT 2026



VP of Sales | Firmdale Hotels

# Jihan Bowes

*She/her/hers*

Based in New York, New York, USA

[jihanbowes@firmdale.com](mailto:jihanbowes@firmdale.com) | +1 917.886.3161

**JOINED THEIR TEAM IN...** April 2012

**ORIGINALLY FROM...** New York, NY

**RECENTLY TRAVELED TO...** St. Tropez

**ON MY TRAVEL WISH LIST...** Turkey

**FAVORITE FOOD...** Mango

**FAVORITE BEVERAGE...** Arnold Palmer

**INTERESTED IN...** Different cultures

**MY HAPPY PLACE IS...** The beach

**Indagare**

SALES SUMMIT 2026



President | Hidden Doorways

JoAnn Kurtz-Ahlers

Based in Orange County, California, USA

joann@hiddendoorwaystravel.com | +1 404.915.8728

**JOINED THEIR TEAM IN...** October 2002

**ORIGINALLY FROM...** Pittsburgh, PA

**RECENTLY TRAVELED TO...** Italy, Scotland, Miami

**ON MY TRAVEL WISH LIST...** Albania, Romania, Poland

**FAVORITE FOOD...** Thai, Mediterranean

**FAVORITE BEVERAGE...** shaken vodka martini dry

**INTERESTED IN...** wellness and medical breakthroughs

**MY HAPPY PLACE IS...** Montana

**Indagare**

SALES SUMMIT 2026



Cluster Dir. of Leisure Sales | Rosewood Little Dix Bay &  
Rosewood Le Guanahani

Joey Dudding

*He/him/his*

Based in New York, New York, USA

joey.dudding@rosewoodhotels.com | +1 347.724.4304

**JOINED THEIR TEAM IN...** June 2026

**ORIGINALLY FROM...** New York, New York, USA

**RECENTLY TRAVELED TO...** St. Barths & BVIs

**ON MY TRAVEL WISH LIST...** Kenya

**FAVORITE FOOD...** Thai Cuisine

**FAVORITE BEVERAGE...** Coffee & Red Wine

**INTERESTED IN...** History

**MY HAPPY PLACE IS...** Either sitting on an East Coast  
beach or skiing down a snowy mountain

**Indagare**

SALES SUMMIT 2026



Account Director, Worldwide Sales | Four Seasons

# Johanna Nelson

*She/her/hers*

Based in Massachusetts, USA

[johanna.nelson@fourseasons.com](mailto:johanna.nelson@fourseasons.com) | +1 646.204.7810

**JOINED THEIR TEAM IN...** July 2010

**ORIGINALLY FROM...** Lowell, MA, USA

**RECENTLY TRAVELED TO...** Punta Mita, Mexico

**ON MY TRAVEL WISH LIST...** Thailand

**FAVORITE FOOD...** Pizza

**FAVORITE BEVERAGE...** Diet Coke

**INTERESTED IN...** Different cultures

**MY HAPPY PLACE IS...** The beach

**Indagare**

SALES SUMMIT 2026



Reg. Dir. of Sales, The Americas | Capella Hotel Group

# John Ladd

*He/him/his*

Based in New York, New York, USA

[john.ladd@vitaecollection.com](mailto:john.ladd@vitaecollection.com) | +1 617.733.4946

**JOINED THEIR TEAM IN...** December 2008

**ORIGINALLY FROM...** Boston, MA, USA

**RECENTLY TRAVELED TO...** Indonesia

**ON MY TRAVEL WISH LIST...** India

**FAVORITE FOOD...** Italian

**FAVORITE BEVERAGE...** Diet Sprite

**INTERESTED IN...** People

**MY HAPPY PLACE IS...** The ocean

## Indagare

SALES SUMMIT 2026





Cluster Leisure Sales Manager | Rosewood Mayakoba & Mandarin

# Julio Heredia

*He/him/his*

Based in Riviera Maya, México

[Julio.Heredia@rosewoodhotels.com](mailto:Julio.Heredia@rosewoodhotels.com) | +529841883886

**JOINED THEIR TEAM IN...** August 2022

**ORIGINALLY FROM...** Oaxaca, México

**RECENTLY TRAVELED TO...** Brazil

**ON MY TRAVEL WISH LIST...** Salzburg, Austria

**FAVORITE FOOD...** Mexican tamales

**FAVORITE BEVERAGE...** Arnold Palmer

**INTERESTED IN...** The different groups/teams within Indagare

**MY HAPPY PLACE IS...** Oaxaca

**Indagare**

SALES SUMMIT 2026



Sr. Sales Manager | Nekajui, a Ritz-Carlton Reserve

Karen Giordano

Based in Las Vegas Nevada

karen.giordano@ritzcarlton.com | +1 941.354.8959

**JOINED THEIR TEAM IN...** October 2024

**ORIGINALLY FROM...** Peninsula Papagayo Costa Rica

**RECENTLY TRAVELED TO...** Budapest

**ON MY TRAVEL WISH LIST...** Bora Bora

**FAVORITE FOOD...** Charcuterie

**FAVORITE BEVERAGE...** Champagne

**INTERESTED IN...** New Beach destinations

**MY HAPPY PLACE IS...** on the beach

**Indagare**

SALES SUMMIT 2026



Head of Sales, The Americas | Aman Group

# Karime Buraye

*She/her/hers*

Based in New York, NY, USA

**Kburaye@aman.com | +1 917.680.2759**

**JOINED THEIR TEAM IN...** August 2014

**ORIGINALLY FROM...** New York

**RECENTLY TRAVELED TO...** London

**ON MY TRAVEL WISH LIST...** All of Italy

**FAVORITE FOOD...** Home cooked

**FAVORITE BEVERAGE...** Negroni

**INTERESTED IN...** Culture, historical sites, temples,  
dynasties, a country's past and how it built the present

**MY HAPPY PLACE IS...** Home and near a body of water

**Indagare**

SALES SUMMIT 2026



Head of Sales, North America | Oetker Hotels

Katie Barr

*She/her/hers*

Based in New York, NY

katie.barr@oetkerhotels.com | +1 207.232.8265

**JOINED THEIR TEAM IN...** October 2024

**ORIGINALLY FROM...** Minneapolis, MN

**RECENTLY TRAVELED TO...** Our newest jewel: Vineta

**ON MY TRAVEL WISH LIST...** Gorilla trekking!

**FAVORITE FOOD...** Lobster

**FAVORITE BEVERAGE...** Hugo Spritz & London Fog!

**INTERESTED IN...** Wellness & transformative experiences.

**MY HAPPY PLACE IS...** Maine, where I grew up by the coast, and still my ultimate happy place.

**Indagare**

SALES SUMMIT 2026



Product Manager | Andean

Kiernan Cochran

*She/her/hers*

Based in Barranco, Lima, Peru

kiernan@andean.travel | +51 981115520

**JOINED THEIR TEAM IN...** May 2025

**ORIGINALLY FROM...** Frankfort, KY, USA

**RECENTLY TRAVELED TO...** Colombia

**ON MY TRAVEL WISH LIST...** Turkey

**FAVORITE FOOD...** Lomo Saltado

**FAVORITE BEVERAGE...** Paloma

**INTERESTED IN...** Living & Ancient Cultures

**MY HAPPY PLACE IS...** Floating down the Elkhorn Creek  
in Kentucky

**Indagare**

SALES SUMMIT 2026



Director of Leisure Sales | Auberge Collection

Lauren Falvey

*She/her/hers*

Based in Boston, Massachusetts, USA

[lauren.falvey@auberge.com](mailto:lauren.falvey@auberge.com) | +1 781.570.3115

**JOINED THEIR TEAM IN...** September 2023

**ORIGINALLY FROM...** Boston, MA

**RECENTLY TRAVELED TO...** Santorini

**ON MY TRAVEL WISH LIST...** Safari!

**FAVORITE FOOD...** Lobster Rolls :)

**FAVORITE BEVERAGE...** Sancerre

**INTERESTED IN...** Gardening

**MY HAPPY PLACE IS...** In my bed, on movie night with  
my 3 babies :)

**Indagare**

SALES SUMMIT 2026



Director of Sales, North America | Le Sirenuse

# Leeann Pisacane

*She/her/hers*

Based in New York, New York, USA

[lpisacane@sirenuse.it](mailto:lpisacane@sirenuse.it) | +1 917.573.8393

**JOINED THEIR TEAM IN...** March 2011

**ORIGINALLY FROM...** New York, NY

**RECENTLY TRAVELED TO...** Upstate New York

**ON MY TRAVEL WISH LIST...** The Aeolian Islands

**FAVORITE FOOD...** Fish/Seafood

**FAVORITE BEVERAGE...** Dry Vodka Martini

**INTERESTED IN...** World History. Also, food as it relates to culture/traditions.

**MY HAPPY PLACE IS...** Golden hour just before sunset on a beach with my family

**Indagare**

SALES SUMMIT 2026



North America Sales | White Desert

# Libby Cooke

*She/her/hers*

Based in Stonington, Connecticut, USA

**Libby@antipodal.net | +1 860.830.7499**

**JOINED THEIR TEAM IN...** October 2025

**ORIGINALLY FROM...** Stonington, CT, USA

**RECENTLY TRAVELED TO...** Panama

**ON MY TRAVEL WISH LIST...** India

**FAVORITE FOOD...** Lobster roll

**FAVORITE BEVERAGE...** Sancerre

**INTERESTED IN...** Indigenous cultures

**MY HAPPY PLACE IS...** Montana

## Indagare

SALES SUMMIT 2026





Director of Leisure Sales | One & Only Mexico Resorts

Liliana Reed

*She/her/hers*

Based in New York, New York, USA

[liliana.reed@kerzner.com](mailto:liliana.reed@kerzner.com) | +1 310.871.5792

**JOINED THEIR TEAM IN...** June 2023

**ORIGINALLY FROM...** New York, NY

**RECENTLY TRAVELED TO...** Mexico

**ON MY TRAVEL WISH LIST...** Turks & Caicos

**FAVORITE FOOD...** Sushi

**FAVORITE BEVERAGE...** Diet Coke or Iced Tea

**INTERESTED IN...** Creative and Easier ways on how to communicate and how to work more efficiently

**MY HAPPY PLACE IS...** The Ocean

**Indagare**

SALES SUMMIT 2026



Travel Partner Manager | Quasar Expeditions

# Linda Andersson

*She/her/hers*

Based in Palm Beach, Florida, USA

[linda@quasarex.com](mailto:linda@quasarex.com) | +1 305.599.9008

**JOINED THEIR TEAM IN...** June 2018

**ORIGINALLY FROM...** Landskrona, Sweden

**RECENTLY TRAVELED TO...** Spain

**ON MY TRAVEL WISH LIST...** Antarctica

**FAVORITE FOOD...** Ceviche

**FAVORITE BEVERAGE...** Pisco Sour

**INTERESTED IN...** Countries, culture and languages

**MY HAPPY PLACE IS...** Snorkeling with a sea turtle or a playful sealion in the Galapagos!

**Indagare**

SALES SUMMIT 2026



Regional Sales Director | Dorchester Collection

Liz Schafer

*She/her/hers*

Based in New York, New York, USA

[liz.schafer@dorchestercollection.com](mailto:liz.schafer@dorchestercollection.com) | +1 646.532.3803

**JOINED THEIR TEAM IN...** July 2014

**ORIGINALLY FROM...** West Point, New York, USA

**RECENTLY TRAVELED TO...** London

**ON MY TRAVEL WISH LIST...** Spain

**FAVORITE FOOD...** Eggs, any which way

**FAVORITE BEVERAGE...** Iced tea

**INTERESTED IN...** The history of people and places

**MY HAPPY PLACE IS...** Northern California

**Indagare**

SALES SUMMIT 2026



Global Sales Director | Kerzner International

# Luciana Barbosa

*She/her/hers*

Based in New York, New York, USA

[luciana.barbosa@kerzner.com](mailto:luciana.barbosa@kerzner.com) | +1 917.544.9337

**JOINED THEIR TEAM IN...** 2022

**ORIGINALLY FROM...** Brazil

**RECENTLY TRAVELED TO...** Mexico

**ON MY TRAVEL WISH LIST...** Bali

**FAVORITE FOOD...** Brazilian

**FAVORITE BEVERAGE...** Sparkling Water

**INTERESTED IN...** Experiences

**MY HAPPY PLACE IS...** Home

**Indagare**

SALES SUMMIT 2026



Executive Director | Banyan Tours

Lucy Davison

*She/her/hers*

Based in Delhi, India

lucy@banyantours.com | +91 9810248764

**JOINED THEIR TEAM IN...** March 2016

**ORIGINALLY FROM...** Cheltenham UK

**RECENTLY TRAVELED TO...** Ischia, Italy

**ON MY TRAVEL WISH LIST...** New Zealand

**FAVORITE FOOD...** Pasta!

**FAVORITE BEVERAGE...** Mezcal margarita

**INTERESTED IN...** Food

**MY HAPPY PLACE IS...** Anywhere in India or my parents  
garden in England

**Indagare**

SALES SUMMIT 2026



Account Director | The Gritti Palace

Luis Valente

*He/him/his*

Based in Milan

[Luis.valente@luxurycollection.com](mailto:Luis.valente@luxurycollection.com) | +39 327 2696000

**JOINED THEIR TEAM IN...** September 2025

**ORIGINALLY FROM...** Portugal

**RECENTLY TRAVELED TO...** Brasil

**ON MY TRAVEL WISH LIST...** Japan

**FAVORITE FOOD...** Vietnamese & Korean food

**FAVORITE BEVERAGE...** Water

**INTERESTED IN...** Trading

**MY HAPPY PLACE IS...** Ocean

**Indagare**

SALES SUMMIT 2026



Co-Founder | Exclusive Spain

# Luisa de Orleans e Bragança

*She/her/hers*

Based in Sevilla, Spain

[Ldeob@exclusivespain.es](mailto:Ldeob@exclusivespain.es) | +34610858192

**JOINED THEIR TEAM IN...** April 2016

**ORIGINALLY FROM...** Sevilla, Spain

**RECENTLY TRAVELED TO...** Italy

**ON MY TRAVEL WISH LIST...** Botswana on horseback

**FAVORITE FOOD...** Healthy!

**FAVORITE BEVERAGE...** Whater

**INTERESTED IN...** Other cultures and civilizations

**MY HAPPY PLACE IS...** In contact with nature

**Indagare**

SALES SUMMIT 2026



Dir. Sales & Development North America | Ritz Paris

# Margaux Deygat

*She/her/hers*

Based in Paris, France

[margaux.deygat@ritzparis.com](mailto:margaux.deygat@ritzparis.com) | +33 6 45 95 91 29

**JOINED THEIR TEAM IN...** May 2023

**ORIGINALLY FROM...** Paris, France

**RECENTLY TRAVELED TO...** Ibiza and Mallorca

**ON MY TRAVEL WISH LIST...** Africa for a Safari

**FAVORITE FOOD...** Cheese ! I am French ;)

**FAVORITE BEVERAGE...** Champagne

**INTERESTED IN...** People

**MY HAPPY PLACE IS...** My parent's place

**Indagare**

SALES SUMMIT 2026





Sales & Service Manager - Development | The Retreat at  
Blue Lagoon Iceland

# Maria Ben Erlingsdottir

Based in Iceland

[mariaben@bluelagoon.is](mailto:mariaben@bluelagoon.is) | +354 865 9893

**JOINED THEIR TEAM IN...** February 2017

**ORIGINALLY FROM...** Iceland

**RECENTLY TRAVELED TO...** Spain

**ON MY TRAVEL WISH LIST...** China

**FAVORITE FOOD...** Mexican Food

**FAVORITE BEVERAGE...** Appelsín and Moscow Mule

**INTERESTED IN...** People and cultures

**MY HAPPY PLACE IS...** My home and Spain

**Indagare**

SALES SUMMIT 2026



CCO | Shedir Collection

# Mario Petraroli

Based in Rome, Italy

[mario.petraroli@shedircollection.com](mailto:mario.petraroli@shedircollection.com) | +393397176554

**JOINED THEIR TEAM IN...** January 2025

**ORIGINALLY FROM...** Roma, Italy

**RECENTLY TRAVELED TO...** India, China, Japan

**ON MY TRAVEL WISH LIST...** Peru, Nepal

**FAVORITE FOOD...** Quesadilla

**FAVORITE BEVERAGE...** Naked and Famous

**INTERESTED IN...** different cultures, lifestyle

**MY HAPPY PLACE IS...** Santa Monica

**Indagare**

SALES SUMMIT 2026



Founder-CEO | Middle East Made Yours

Marwa Rizk

Based in Lebanon and UAE

Marwa@middleeastmadeyours.com | +9613689556

**JOINED THEIR TEAM IN...** October 2007

**ORIGINALLY FROM...** Lebanon

**RECENTLY TRAVELED TO...** Italy

**ON MY TRAVEL WISH LIST...** Iceland

**FAVORITE FOOD...** Lebanese

**FAVORITE BEVERAGE...** A nice glass of wine

**INTERESTED IN...** Wine

**MY HAPPY PLACE IS...** Home

**Indagare**

SALES SUMMIT 2026



Hospitality . Personality . | J.MAK Hospitality

# Meg Crosby

*She/her/hers*

Based in Raleigh, North Carolina, USA

[meg@jmak.com](mailto:meg@jmak.com) | +1 202.836.2643

**JOINED THEIR TEAM IN...** January 2020

**ORIGINALLY FROM...** Atlanta, Georgia, USA

**RECENTLY TRAVELED TO...** Kamalaya in Koh Samui

**ON MY TRAVEL WISH LIST...** Bhutan

**FAVORITE FOOD...** Pizza is my love language

**FAVORITE BEVERAGE...** Chai tea latte

**INTERESTED IN...** J.MAK partners & the stories behind them

**MY HAPPY PLACE IS...** Home with my hubby & furbabies

**Indagare**

SALES SUMMIT 2026



Director of Global Sales | Rocco Forte Hotels

Megan McHale

*She/her/hers*

Based in New York, New York, USA

[mmchale@roccofortehotels.com](mailto:mmchale@roccofortehotels.com) | +1 917.225.9527

**JOINED THEIR TEAM IN...** March 2020

**ORIGINALLY FROM...** New York, New York, USA

**RECENTLY TRAVELED TO...** Milan

**ON MY TRAVEL WISH LIST...** Russia

**FAVORITE FOOD...** Sicilian Green Olives

**FAVORITE BEVERAGE...** Coffee

**INTERESTED IN...** New York City history! I am prepared to sit for the New York City tour guide exam!

**MY HAPPY PLACE IS...** Central park

**Indagare**

SALES SUMMIT 2026



Director, Global Sales | Auberge Collection

# Merygrei Montilla

*She/her/hers*

Based in Miami, Florida, USA

[merygreimontilla@auberge.com](mailto:merygreimontilla@auberge.com) | 3052155208

**JOINED THEIR TEAM IN...** July 2022

**ORIGINALLY FROM...** Caracas, Venezuela

**RECENTLY TRAVELED TO...** Austria

**ON MY TRAVEL WISH LIST...** Bhutan/Safari

**FAVORITE FOOD...** Paella :)

**FAVORITE BEVERAGE...** Margarita

**INTERESTED IN...** Documentaries/Art/New art I can make

**MY HAPPY PLACE IS...** Wherever I am surrounded by  
the people I love

**Indagare**

SALES SUMMIT 2026



Owner | Cobblestone Private Travel

# Michael Diamond

*He/him/his*

Based in Chevy Chase, Maryland, USA

michael@cobblestoneprivatetravel.com | +1 646.434.1394

**JOINED THEIR TEAM IN...** February 2017

**ORIGINALLY FROM...** Buffalo, New York, USA

**RECENTLY TRAVELED TO...** Scotland

**ON MY TRAVEL WISH LIST...** Galapagos

**FAVORITE FOOD...** Fish Tagine

**FAVORITE BEVERAGE...** Old Fashioned

**INTERESTED IN...** History

**MY HAPPY PLACE IS...** The Mediterranean beach at the  
Royal Mansour Tamuda Bay

**Indagare**

SALES SUMMIT 2026



General Manager - Sales | andBeyond

# Michael Gregurich

*He/him/his*

Based in Manitowoc, Wisconsin, USA

michael.gregurich@andbeyond.com | +1 920.681.0693

**JOINED THEIR TEAM IN...** June 2015

**ORIGINALLY FROM...** Manitowoc, Wisconsin, USA

**RECENTLY TRAVELED TO...** Ecuador and the Galapagos

**ON MY TRAVEL WISH LIST...** Bolivia

**FAVORITE FOOD...** Soup Dumplings

**FAVORITE BEVERAGE...** Double Hazy IPA

**INTERESTED IN...** Cool History

**MY HAPPY PLACE IS...** Our Cabin in Northern Wisconsin

**Indagare**

SALES SUMMIT 2026





Area Leisure Sales Manager, Northeast | Auberge Collection

# Molly O'Brien

*She/her/hers*

Based in Boston, Massachusetts, USA

[molly.o'brien@auberge.com](mailto:molly.o'brien@auberge.com) | +1 781.864.3779

**JOINED THEIR TEAM IN...** February 2026

**ORIGINALLY FROM...** Winchester, MA, USA

**RECENTLY TRAVELED TO...** Mallorca

**ON MY TRAVEL WISH LIST...** African Safari

**FAVORITE FOOD...** Italian

**FAVORITE BEVERAGE...** Sparkling Water

**INTERESTED IN...** Travel Perks

**MY HAPPY PLACE IS...** Nantucket, MA

**Indagare**

SALES SUMMIT 2026



Director of Sales, North America | Aqua Expeditions

# Monika Weinsoft

*She/her/hers*

Based in Portland, OR, USA

[mweinsoft@aquaexpeditions.com](mailto:mweinsoft@aquaexpeditions.com) | +1 503.887.5406

**JOINED THEIR TEAM IN...** March 2018

**ORIGINALLY FROM...** Portland, OR, USA

**RECENTLY TRAVELED TO...** Indonesia aboard Aqua Blu

**ON MY TRAVEL WISH LIST...** Seychelles on Aqua Lares

**FAVORITE FOOD...** Tacos!

**FAVORITE BEVERAGE...** Oregon Pinot Noir

**INTERESTED IN...** Hidden gems in my hometown or cities I'm visiting

**MY HAPPY PLACE IS...** Sunriver Resort in Central

Oregon with my family

**Indagare**

SALES SUMMIT 2026



Sr. Account Executive | Luxury Group | Marriott International  
Caribbean & Latin America

Marissa Duffy

*She/her/hers*

Based in Philadelphia, PA, USA

[marissa.duffy@marriottluxurybrands.com](mailto:marissa.duffy@marriottluxurybrands.com) | +1 609.841.0064

**JOINED THEIR TEAM IN...** November 2018

**ORIGINALLY FROM...** Philadelphia, PA, USA

**RECENTLY TRAVELED TO...** Dominican Republic

**ON MY TRAVEL WISH LIST...** Greece

**FAVORITE FOOD...** Pasta

**FAVORITE BEVERAGE...** Champagne

**INTERESTED IN...** Always new places to go!

**MY HAPPY PLACE IS...** The beach!

**Indagare**

SALES SUMMIT 2026



Regional Dir. of Sales | Jumby Bay Island, Oetker Hotels

# Monica Wood

*She/her/hers*

Based in Westport, Connecticut, USA

[monica.wood@oetkerhotels.com](mailto:monica.wood@oetkerhotels.com) | +1 203.945.6912

**JOINED THEIR TEAM IN...** June 2019

**ORIGINALLY FROM...** Östersund, Sweden

**RECENTLY TRAVELED TO...** Sicily and Sweden

**ON MY TRAVEL WISH LIST...** Japan

**FAVORITE FOOD...** Japanese

**FAVORITE BEVERAGE...** Morning tea

**INTERESTED IN...** Learning french

**MY HAPPY PLACE IS...** Traveling with my family

**Indagare**

SALES SUMMIT 2026



Director of Sales | Villa d'Este La Collezione

# Natalia Mackowiak

*She/her/hers*

Based in Cernobbio, Lake Como, Italy

[natalia.mackowiak@villadeste.com](mailto:natalia.mackowiak@villadeste.com) | +39 348 3407311

**JOINED THEIR TEAM IN...** January 2026

**ORIGINALLY FROM...** Cernobbio, Lake Como, Italy

**RECENTLY TRAVELED TO...** Taormina

**ON MY TRAVEL WISH LIST...** Tropea

**FAVORITE FOOD...** Pasta al pomodoro

**FAVORITE BEVERAGE...** Rossini and still water

**INTERESTED IN...** Food

**MY HAPPY PLACE IS...** Home with my family

**Indagare**

SALES SUMMIT 2026



Vice President - Sales | Barrière Collection

# Nathaniel Most

*He/him/his*

Based in Paris, France

[nmost@groupebarriere.com](mailto:nmost@groupebarriere.com) | +33610134473

**JOINED THEIR TEAM IN...** September, 2023

**ORIGINALLY FROM...** Paris

**RECENTLY TRAVELED TO...** Mykonos

**ON MY TRAVEL WISH LIST...** Colombia

**FAVORITE FOOD...** Veal Milanese

**FAVORITE BEVERAGE...** Vodka - Jet27 (mint)

**INTERESTED IN...** Soccer ?

**MY HAPPY PLACE IS...** Luberon, France

**Indagare**

SALES SUMMIT 2026



Owner | Machaba Safari & Blue Safari.

# Nicolene Enslin

Based in Matthews, North Carolina, USA

[nicolene@luxxconcepts.com](mailto:nicolene@luxxconcepts.com) | +1 385.549.3144

**JOINED THEIR TEAM IN...** May 2024

**ORIGINALLY FROM...** Cape Town, South Africa

**RECENTLY TRAVELED TO...** Botswana

**ON MY TRAVEL WISH LIST...** Antarctica

**FAVORITE FOOD...** Pasta

**FAVORITE BEVERAGE...** My one morning coffee

**INTERESTED IN...** The stories, cultures, and natural environments that shape destinations around the world

**MY HAPPY PLACE IS...** At home with my family

**Indagare**

SALES SUMMIT 2026



CEO | Extraordinary Britain

Philip McCrum

*He/him/his*

Based in London, UK

admin@extraordinarybritain.com | +44 207 737 0242

**JOINED THEIR TEAM IN...** June 2017

**ORIGINALLY FROM...** London, UK

**RECENTLY TRAVELED TO...** Arizona with my daughters

**ON MY TRAVEL WISH LIST...** Kyrgyzstan or Japan

**FAVORITE FOOD...** Steak - cooked on a BBQ

**FAVORITE BEVERAGE...** Malbec

**INTERESTED IN...** History, languages and different cultures

**MY HAPPY PLACE IS...** Walking. It gives me time alone with my thoughts which in a busy world is priceless.

**Indagare**

SALES SUMMIT 2026





Multi Property Dir. of Sales, Intl | The Ritz-Carlton Hotels of Japan

Pouya “PJ” Jalali

*She/her/hers*

Based in Los Angeles

pouya.jalali@ritzcarlton.com | +1 818.740.1989

**JOINED THEIR TEAM IN...** June 2003

**ORIGINALLY FROM...** Tokyo/Japan

**RECENTLY TRAVELED TO...** Brazil

**ON MY TRAVEL WISH LIST...** Sardina, Croatia

**FAVORITE FOOD...** Japanese & Italian

**FAVORITE BEVERAGE...** Ginger drinks

**INTERESTED IN...** How to stay focused &

productive/efficient in keeping up with travel trends

**MY HAPPY PLACE IS...** Home :) & anywhere I can get in a zen mood

**Indagare**

SALES SUMMIT 2026



Sales Consultant | Hidden Doorways

Rachel Newman

Based in Brooklyn, New York, USA

Rachel@hiddendoorwaystravel.com | +1 917.246.1438

**JOINED THEIR TEAM IN...** November 2016

**ORIGINALLY FROM...** Brooklyn, NY, USA

**RECENTLY TRAVELED TO...** Rio

**ON MY TRAVEL WISH LIST...** Faroe Islands

**FAVORITE FOOD...** Mexican

**FAVORITE BEVERAGE...** Tea and Paloma

**INTERESTED IN...** Nature and phenomenon

**MY HAPPY PLACE IS...** Fort Tilden

**Indagare**

SALES SUMMIT 2026



Account Director, Luxury + Lifestyle | IHG

# Renah Kang-Casas

*She/her/hers*

Based in West Caldwell, New Jersey

[renah.kangcasas@ihg.com](mailto:renah.kangcasas@ihg.com) | +1 347.256.7394

**JOINED THEIR TEAM IN...** September 2023

**ORIGINALLY FROM...** Queens, New York

**RECENTLY TRAVELED TO...** Mexico City, Todos Santos

**ON MY TRAVEL WISH LIST...** South Africa

**FAVORITE FOOD...** Anything asian

**FAVORITE BEVERAGE...** water, coffee, white wine

**INTERESTED IN...** New destinations and experiences to do there! Also a little bit of the history anywhere I am!

**MY HAPPY PLACE IS...** HOME!

**Indagare**

SALES SUMMIT 2026



General Manager | J.K. Places

# Riccardo Ortogni

Based in Paris, France

[riccardo.ortogni@jkplace.paris](mailto:riccardo.ortogni@jkplace.paris) | +33608973876

**JOINED THEIR TEAM IN...** January 2019

**ORIGINALLY FROM...** Paris, France

**RECENTLY TRAVELED TO...** Sardinia

**ON MY TRAVEL WISH LIST...** Patagonia

**FAVORITE FOOD...** Pasta al Pomodoro

**FAVORITE BEVERAGE...** Americana, not the coffee

**INTERESTED IN...** Wines

**MY HAPPY PLACE IS...** The beach

## Indagare

SALES SUMMIT 2026



North America Sales & Marketing Manager | Xigera Safari  
Lodge & Victoria Falls River Lodge

**Rita Anagnostopoulos**

*She/her/hers*

Based in Coconut Creek, Florida, USA

rita@a2bmarketing.com | +1 954.626.8150

**JOINED THEIR TEAM IN...** February 2014

**ORIGINALLY FROM...** Johannesburg, South Africa

**RECENTLY TRAVELED TO...** Greece

**ON MY TRAVEL WISH LIST...** Croatia

**FAVORITE FOOD...** dessert

**FAVORITE BEVERAGE...** wine

**INTERESTED IN...** birds

**MY HAPPY PLACE IS...** safari

**Indagare**

SALES SUMMIT 2026



Director of Global Sales | Auberge Safari

# Roberto Viviani

*He/him/his*

Based in Johannesburg, South Africa

[roberto.viviani@auberge.com](mailto:roberto.viviani@auberge.com) | +27716242422

**JOINED THEIR TEAM IN...** June 2024

**ORIGINALLY FROM...** South Africa

**RECENTLY TRAVELED TO...** London

**ON MY TRAVEL WISH LIST...** Antarctica

**FAVORITE FOOD...** Italian

**FAVORITE BEVERAGE...** Champagne

**INTERESTED IN...** All different cultures and ways of life

**MY HAPPY PLACE IS...** The beach and being on safari

**Indagare**

SALES SUMMIT 2026



Sr. Director of Global Sales | Rosewood Hotel Group

# Roselle Roces

*She/her/hers*

Based in Merrick, New York, USA

[roselle.roces@rosewoodhotelgroup.com](mailto:roselle.roces@rosewoodhotelgroup.com) | +1 347.260.2870

**JOINED THEIR TEAM IN...** October 2017

**ORIGINALLY FROM...** Merrick, NY, USA

**RECENTLY TRAVELED TO...** Japan

**ON MY TRAVEL WISH LIST...** Egypt

**FAVORITE FOOD...** Sushi

**FAVORITE BEVERAGE...** Oat milk latte

**INTERESTED IN...** People's background and culture

**MY HAPPY PLACE IS...** Mexico

**Indagare**

SALES SUMMIT 2026



Sales Consultant | Hidden Doorways

# Ruddy Harootian

*He/him/his*

Based in New York, New York, USA

[ruddy@hiddendoorwaystravel.com](mailto:ruddy@hiddendoorwaystravel.com) | +1 917.736.2367

**JOINED THEIR TEAM IN...** October 2022

**ORIGINALLY FROM...** Santo Domingo, DR

**RECENTLY TRAVELED TO...** India

**ON MY TRAVEL WISH LIST...** Turkey

**FAVORITE FOOD...** Ice Cream

**FAVORITE BEVERAGE...** Pisco Sour

**INTERESTED IN...** Using Astrology as a rorschach. It's Psychology!

**MY HAPPY PLACE IS...** Japan and all the toys and treats!

**Indagare**

SALES SUMMIT 2026





Chief Travel Architect | Pomegranate Travel

Ryan Dritz

*He/him/his*

Based in Tel Aviv, Central District, Israel

[ryan@pomegranate-travel.com](mailto:ryan@pomegranate-travel.com) | +972544638356

**JOINED THEIR TEAM IN...** January 2017

**ORIGINALLY FROM...** Johannesburg, Gauteng, South Africa

**RECENTLY TRAVELED TO...** Vang Vieng, Laos

**ON MY TRAVEL WISH LIST...** South Korea

**FAVORITE FOOD...** Vietnamese Pho

**FAVORITE BEVERAGE...** Lebanese Arak

**INTERESTED IN...** Geopolitics

**MY HAPPY PLACE IS...** In my Kitchen love cooking

**Indagare**

SALES SUMMIT 2026



Director of Sales & Marketing | Passalacqua and Grand Hotel  
Tremezzo, Lake Como

Sabrina Ahmed

*She/her/hers*

Based in Lake Como, Lombardy, Italy

sabrina.ahmed@galahotels.it | +393371242082

**JOINED THEIR TEAM IN...** July 2013

**ORIGINALLY FROM...** Lake Como, Lombardy, Italy

**RECENTLY TRAVELED TO...** Spain

**ON MY TRAVEL WISH LIST...** Northern Lights and Safari

**FAVORITE FOOD...** Pizza

**FAVORITE BEVERAGE...** Mojito or a Spritz

**INTERESTED IN...** Learning about parenthood (how to handle a 5 and a 2 y/o kids), Playing Paddle, Skincare

**MY HAPPY PLACE IS...** Home with my family

**Indagare**

SALES SUMMIT 2026



Managing Director | Seasonz Travel Ltd

Sam Porter

Based in New Zealand

SAM@SEASONZ.CO.NZ | +64 21 531587

**JOINED THEIR TEAM IN...** 2001

**ORIGINALLY FROM...** New Zealand

**RECENTLY TRAVELED TO...** Fiji

**ON MY TRAVEL WISH LIST...** Indonesia

**FAVORITE FOOD...** Paua

**FAVORITE BEVERAGE...** tequila

**INTERESTED IN...** people

**MY HAPPY PLACE IS...** Managwhai

**Indagare**

SALES SUMMIT 2026



Director of Operations | Nomadic Expeditions

# Sanjay Saxena

Based in Manalapan, New Jersey, USA

[sanjay@nomadicexpeditions.com](mailto:sanjay@nomadicexpeditions.com) | +1 609.860.9008 Ext 507

**JOINED THEIR TEAM IN...** January 2017

**ORIGINALLY FROM...** Agra, UP, India

**RECENTLY TRAVELED TO...** Assam, India

**ON MY TRAVEL WISH LIST...** North Pole

**FAVORITE FOOD...** Choley Bature

**FAVORITE BEVERAGE...** a good Cab

**INTERESTED IN...** A good new read, especially about an early explorer

**MY HAPPY PLACE IS...** anywhere - With my family

**Indagare**

SALES SUMMIT 2026



Director of Sales & Marketing | The Reykjavik Edition

# Sara Ruiz-Larrea Joycecl

*She/her/hers*

Based in Iceland

sara.ruiz@editionhotels.com | 003548335150

**JOINED THEIR TEAM IN...** February 2025

**ORIGINALLY FROM...** Iceland

**RECENTLY TRAVELED TO...** Sanya

**ON MY TRAVEL WISH LIST...** Safari

**FAVORITE FOOD...** Pasta

**FAVORITE BEVERAGE...** Wine

**INTERESTED IN...** travel, guest service, new trends, new luxury

**MY HAPPY PLACE IS...** Home

**Indagare**

SALES SUMMIT 2026



Founder and CEO | Passages of Distinction

# Sari Freeman

*She/her/hers*

Based in Riverdale, New Jersey

[sari@passagesofdistinction.com](mailto:sari@passagesofdistinction.com) | +1 973.980.4556

**JOINED THEIR TEAM IN...** December 1996

**ORIGINALLY FROM...** Riverdale, New Jersey

**RECENTLY TRAVELED TO...** Rio

**ON MY TRAVEL WISH LIST...** Puglia/Galapagos/Peru

**FAVORITE FOOD...** pasta

**FAVORITE BEVERAGE...** diet coke/champagne

**INTERESTED IN...** Mindfulness and Personal Growth

**MY HAPPY PLACE IS...** Patagonia/Provence

**Indagare**

SALES SUMMIT 2026



Co-Founder & Managing Partner | JapanQuest Journeys

# Scott Gilman

Based in Washington, DC USA

[scott@japanquestjourneys.com](mailto:scott@japanquestjourneys.com) | +1 202.455.0095

**JOINED THEIR TEAM IN...** February 2010

**ORIGINALLY FROM...** Boston area USA

**RECENTLY TRAVELED TO...** Vancouver Island

**ON MY TRAVEL WISH LIST...** Africa

**FAVORITE FOOD...** Italian

**FAVORITE BEVERAGE...** Water

**INTERESTED IN...** Culture

**MY HAPPY PLACE IS...** Home

**Indagare**

SALES SUMMIT 2026



Dir. of Sales | Mandarin Oriental Hyde Park London

Sergio Vega

*He/him/his*

Based in United Kingdom

[abedir@mohg.com](mailto:abedir@mohg.com) | +44 (0) 20 7201 3814

**JOINED THEIR TEAM IN...** June 2023

**ORIGINALLY FROM...** Spain

**RECENTLY TRAVELED TO...** Malaysia

**ON MY TRAVEL WISH LIST...** South Africa

**FAVORITE FOOD...** Pizza

**FAVORITE BEVERAGE...** Coke

**INTERESTED IN...** Animals

**MY HAPPY PLACE IS...** Spain

**Indagare**

SALES SUMMIT 2026





Director of Sales | Ashford Castle

# Shane Brett

Based in Cong, Co. Mayo, Ireland

[sbrett@ashfordcastle.com](mailto:sbrett@ashfordcastle.com) | +353873125850

**JOINED THEIR TEAM IN...** June 2023

**ORIGINALLY FROM...** Cong, Co. Mayo, Ireland

**RECENTLY TRAVELED TO...** Paris

**ON MY TRAVEL WISH LIST...** Japan

**FAVORITE FOOD...** Italian

**FAVORITE BEVERAGE...** Coke Zero or Sancerre

**INTERESTED IN...** Other cultures and what makes people tick

**MY HAPPY PLACE IS...** Connemara, Ireland

**Indagare**

SALES SUMMIT 2026



Dir. of Leisure Sales - Americas | Virgin Limited Edition

Shannon Byrne

*She/her/hers*

Based in Nashville, Tennessee, USA

Shannon.byrne@virginhotels.com | +1 561.428.3612

**JOINED THEIR TEAM IN...** May 2022

**ORIGINALLY FROM...** Upstate New York

**RECENTLY TRAVELED TO...** Rio De Janeiro, Brazil

**ON MY TRAVEL WISH LIST...** Turkey, Greece, Croatia

**FAVORITE FOOD...** Mediterranean

**FAVORITE BEVERAGE...** Wine and sparkling water

**INTERESTED IN...** Trend & what's new on the travel  
bucket list that people are looking at doing

**MY HAPPY PLACE IS...** With my family and my husband

**Indagare**

SALES SUMMIT 2026



Founder & Managing Director | STYLE - Travel in Style

# Shirin Bebe Schade

*She/her/hers*

Based in Istanbul

travelinstyle@style.gen.tr | +905322452701

**JOINED THEIR TEAM IN...** September 1999

**ORIGINALLY FROM...** Istanbul - Turkey

**RECENTLY TRAVELED TO...** Antarctica

**ON MY TRAVEL WISH LIST...** The Arctic

**FAVORITE FOOD...** Japanese cuisine

**FAVORITE BEVERAGE...** Mohito

**INTERESTED IN...** New destinations and what they offer

**MY HAPPY PLACE IS...** Our summer house in Çesme! 😊

**Indagare**

SALES SUMMIT 2026



Director of Global Sales | Corinthia Hotels

Simona Maniaci

*She/her/hers*

Based in New York, New York, USA

[simona.maniaci@corinthia.com](mailto:simona.maniaci@corinthia.com) | +1 212.300.5769

**JOINED THEIR TEAM IN...** February 2022

**ORIGINALLY FROM...** New York

**RECENTLY TRAVELED TO...** Rome

**ON MY TRAVEL WISH LIST...** Maldives

**FAVORITE FOOD...** Pizza

**FAVORITE BEVERAGE...** Oat Latte

**INTERESTED IN...** Astronomy

**MY HAPPY PLACE IS...** shhhh...secret ;)

**Indagare**

SALES SUMMIT 2026



Director of Sales, Americas | Fregate

Sophie Arista

*She/her/hers*

Based in New Jersey, USA

sophie@wanderluxedestinations.com | +1 917.703.0536

**JOINED THEIR TEAM IN...** May 2025

**ORIGINALLY FROM...** Jersey City

**RECENTLY TRAVELED TO...** Chile and St Barths

**ON MY TRAVEL WISH LIST...** Botswana and Galapagos

**FAVORITE FOOD...** charcuterie

**FAVORITE BEVERAGE...** wine (red)

**INTERESTED IN...** animals and new destinations

**MY HAPPY PLACE IS...** Italy

**Indagare**

SALES SUMMIT 2026



VP Global Sales | Beckons

# Stephen Marshall

*He/him/his*

Based in Denver, Colorado , USA

[stephen.marshall@beckons.com](mailto:stephen.marshall@beckons.com) | +1 310.266.2267

**JOINED THEIR TEAM IN...** January 2026

**ORIGINALLY FROM...** UK

**RECENTLY TRAVELED TO...** London, UK

**ON MY TRAVEL WISH LIST...** Maldives

**FAVORITE FOOD...** Japanese

**FAVORITE BEVERAGE...** Champagne (tea by day!)

**INTERESTED IN...** New people and new places

**MY HAPPY PLACE IS...** On a long scenic hike with my dog

**Indagare**

SALES SUMMIT 2026



Global Sales Manager, Luxury & Lifestyle | Hyatt Hotels & Resorts

Sydney “Syd” Asensio

*She/her/hers*

Based in New York, New York, USA

[sydney.asensio@hyatt.com](mailto:sydney.asensio@hyatt.com) | +1 786.953.2086

**JOINED THEIR TEAM IN...** February 2024

**ORIGINALLY FROM...** Miami, FL, USA

**RECENTLY TRAVELED TO...** Rio

**ON MY TRAVEL WISH LIST...** Japan

**FAVORITE FOOD...** Asian / Thai

**FAVORITE BEVERAGE...** Espresso tonic

**INTERESTED IN...** Trends

**MY HAPPY PLACE IS...** A beach in Brazil , Mexico, or Turkey or home

**Indagare**

SALES SUMMIT 2026



Founder & Owner | WanderLuxe Destinations

Tara D'Agostino

*She/her/hers*

Based in Florham Park, New Jersey, USA

[tara@wanderluxedestinations.com](mailto:tara@wanderluxedestinations.com) | +1 973.330.2417

**JOINED THEIR TEAM IN...** March 2019

**ORIGINALLY FROM...** Florham Park, NJ, USA

**RECENTLY TRAVELED TO...** Greece

**ON MY TRAVEL WISH LIST...** Antarctica

**FAVORITE FOOD...** Sourdough bread

**FAVORITE BEVERAGE...** Pellegrino

**INTERESTED IN...** Cultural differences

**MY HAPPY PLACE IS...** Anywhere with my family

**Indagare**

SALES SUMMIT 2026





Client Director, Leisure Sales - New York | Belmond

# Thomas Alderink

Based in New York, New York, USA

Thomas.alderink@belmond.com | +1 732.575.5331

**JOINED THEIR TEAM IN...** January 2004

**ORIGINALLY FROM...** Jersey City, New Jersey

**RECENTLY TRAVELED TO...** Brazil

**ON MY TRAVEL WISH LIST...** India

**FAVORITE FOOD...** Thai

**FAVORITE BEVERAGE...** Still water

**INTERESTED IN...** French

**MY HAPPY PLACE IS...** Home!

## Indagare

SALES SUMMIT 2026



Regional Director of Sales | Cheval Blanc Maisons

Thomas Van der Vilet

Based in Paris, France

thomas.vandervilet@lvmh.com | +33687840963

**JOINED THEIR TEAM IN...** July 2024

**ORIGINALLY FROM...** Paris, France

**RECENTLY TRAVELED TO...** Sardinia

**ON MY TRAVEL WISH LIST...** Bhutan

**FAVORITE FOOD...** Everything Asian

**FAVORITE BEVERAGE...** Mezcal Negroni

**INTERESTED IN...** Trends and figures + Art destination +  
out of beaten track experiences

**MY HAPPY PLACE IS...** Le Perche-Marseilles-Lisbon

**Indagare**

SALES SUMMIT 2026



Managing Director | Belmond México

# Tiago Sarmiento

*He/him/his*

Based in Mexico City, Mexico

[tiago.sarmiento@belmond.com](mailto:tiago.sarmiento@belmond.com) | +525650978110

**JOINED THEIR TEAM IN...** January 2025

**ORIGINALLY FROM...** Porto, Portugal

**RECENTLY TRAVELED TO...** Brazil

**ON MY TRAVEL WISH LIST...** Rwanda

**FAVORITE FOOD...** Brigadeiros

**FAVORITE BEVERAGE...** Soda water with lemon

**INTERESTED IN...** Emotional skills.

**MY HAPPY PLACE IS...** Places with good energy.

**Indagare**

SALES SUMMIT 2026



Sales Manager, Travel Partnerships | The Breakers Palm Beach

Tiffany Eckes

Based in Palm Beach, Florida, USA

tiffany.eckes@thebreakers.com | +1 561.653.6663

**JOINED THEIR TEAM IN...** May 2011

**ORIGINALLY FROM...** Palm Beach, FL USA

**RECENTLY TRAVELED TO...** All Domestic; Spain (fall)

**ON MY TRAVEL WISH LIST...** Japan

**FAVORITE FOOD...** Japanese/Asian

**FAVORITE BEVERAGE...** Diet Coke or a spritz

**INTERESTED IN...** New and exciting destinations/places to stay

**MY HAPPY PLACE IS...** The beach at sunset

Indagare

SALES SUMMIT 2026



Director of Sales | Amanyara

Tyler Svetich

*She/her/hers*

Based in New York, New York, USA

tsvetich@aman.com | +1 917.929.5346

**JOINED THEIR TEAM IN...** April 2023

**ORIGINALLY FROM...** Atlanta, Georgia

**RECENTLY TRAVELED TO...** Dominican Republic

**ON MY TRAVEL WISH LIST...** Safari

**FAVORITE FOOD...** Italian (pasta)

**FAVORITE BEVERAGE...** Sauvignon Blanc/Diet Coke

**INTERESTED IN...** Cooking and cocktail making

**MY HAPPY PLACE IS...** Lake Burton in Blue Ridge  
Mountains

**Indagare**

SALES SUMMIT 2026



Sales Manager | Flospitality

Tyler Meegan

Based in Boston, Massachusetts, USA

tm@flospitality.com | +1 716.984.8438

**JOINED THEIR TEAM IN...** February 2025

**ORIGINALLY FROM...** Boston, MA, United States

**RECENTLY TRAVELED TO...** The Dolomites

**ON MY TRAVEL WISH LIST...** Laka Garda

**FAVORITE FOOD...** any Mexican cuisine

**FAVORITE BEVERAGE...** Red Wine from Napa Valley

**INTERESTED IN...** New travel destinations, hotel/villa properties

**MY HAPPY PLACE IS...** Austrian Alps

**Indagare**

SALES SUMMIT 2026



Dir. of Sales & Marketing | Chevalier Paris (Pavillon de la Reine, Pavillon Faubourg Saint-Germain)

Vanessa Jacquot

Based in Paris, France

vanessa.jacquot@pdlr.fr | +33682112429

**JOINED THEIR TEAM IN...** July 2014

**ORIGINALLY FROM...** Paris, FRANCE

**RECENTLY TRAVELED TO...** Santorini and Morocco

**ON MY TRAVEL WISH LIST...** Lanzarote and Egypt

**FAVORITE FOOD...** French cuisine of course

**FAVORITE BEVERAGE...** Champagne

**INTERESTED IN...** What your members value most when choosing a hotel in Paris.

**MY HAPPY PLACE IS...** Montmartre in Paris

Indagare

SALES SUMMIT 2026



Director of Transient Sales | The Peninsula Hotels

# Victoria Galper

Based in New York, New York, USA

[victoriagalper@peninsula.com](mailto:victoriagalper@peninsula.com) | +1 917.402.6257

**JOINED THEIR TEAM IN...** September 2024

**ORIGINALLY FROM...** Brooklyn, New York - USA

**RECENTLY TRAVELED TO...** Mexico City

**ON MY TRAVEL WISH LIST...** Safari

**FAVORITE FOOD...** Sushi

**FAVORITE BEVERAGE...** Coffee or Tequila

**INTERESTED IN...** Languages

**MY HAPPY PLACE IS...** on a beach

**Indagare**

SALES SUMMIT 2026





Sales Manager | The Royal Portfolio

Werner Krause

Based in Cape Town, South Africa

werner@trp.travel | +27834973102

**JOINED THEIR TEAM IN...** January 2024

**ORIGINALLY FROM...** Cape Town, South Africa

**RECENTLY TRAVELED TO...** Slovenia

**ON MY TRAVEL WISH LIST...** Rwanda

**FAVORITE FOOD...** Risotto

**FAVORITE BEVERAGE...** Negroni

**INTERESTED IN...** Geography

**MY HAPPY PLACE IS...** Anywhere on the South African coast by the ocean

**Indagare**

SALES SUMMIT 2026



TKTK | Hotel Eden

Roberto

Based in TKTK

TKTK | +1 000.000.0000

JOINED THEIR TEAM IN... TKTK  
ORIGINALLY FROM... TKTK  
RECENTLY TRAVELED TO... TKTK  
ON MY TRAVEL WISH LIST... TKTK  
FAVORITE FOOD... TKTK  
FAVORITE BEVERAGE... TKTK  
INTERESTED IN... TKTK  
MY HAPPY PLACE IS... TKTK

Indagare

SALES SUMMIT 2026



TKTK | Queensland Tourism

Laura Jones

Based in TKTK

TKTK | +1 000.000.0000

JOINED THEIR TEAM IN... TKTK

ORIGINALLY FROM... TKTK

RECENTLY TRAVELED TO... TKTK

ON MY TRAVEL WISH LIST... TKTK

FAVORITE FOOD... TKTK

FAVORITE BEVERAGE... TKTK

INTERESTED IN... TKTK

MY HAPPY PLACE IS... TKTK

Indagare

SALES SUMMIT 2026